

PROCUREMENT TECHNICAL ASSISTANCE WORKSHOPS

Basics of Government Contracting Workshop

No matter what products or services you offer, if you are doing business in the commercial marketplace you could be selling to government agenices as well.

Sign up for this free workshop to find out how your business could increase sales doing business with government agencies. Get the confidence and know-how to compete for contracts at any level. You will learn:

- ✓ Is government contracting a good strategy for your business.
- ✔ How to find bidding opportunities that match your products or services.
- ✔ How to prepare your business to be competitive and draft a proposal that can win.
- ✔ How to get expert assistance at no cost to you.

Friday, October 20, 2017, 9–10:30 A.M. Mari Sandoz High Plains Heritage Center Chicoine Atrium 1000 Main Street, Chadron, NE

NO FEE. Registration required. nbdc.ecenterdirect.com/events/9009



Presented by Chuck Beck Procurement Technical Assistance Consultant (PTAC), Nebraska Business Development Center (308) 865-8244 cwbeck@unomaha.edu

Register for this related event! WESTERN NEBRASKA MEET THE BUYERS CONFERENCE

Meet government purchasing agents looking for products and services in western Nebraska. Learn about upcoming projects in your area offering bidding opportunities.

October 19, 2017 Chadron State College 1000 Main Street, Chadron No fee. Registration required. nbdc.ecenterdirect.com/ events/9004



PRESENTED by the Nebraska Business Development Center and UNO's College of Business Administration in cooperation with Chadron State College, Northwest Nebraska Development Corporation and Chadron Chamber of Commerce







